

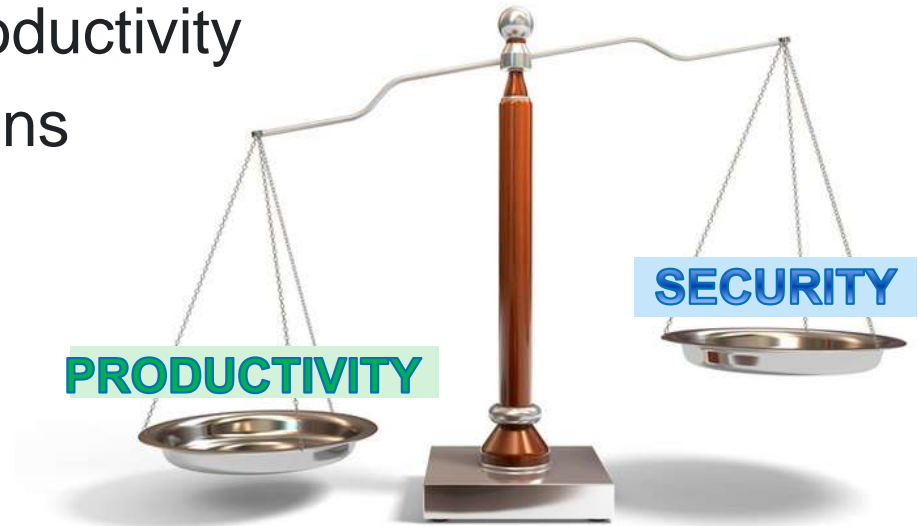
A person in a blue suit is holding a transparent globe. The globe is overlaid with a network of white lines and dots, representing a global network or data exchange. The background is a blurred office setting.

# We are Globalscape - Leader in Secure Information Exchange

Luis Guisasola

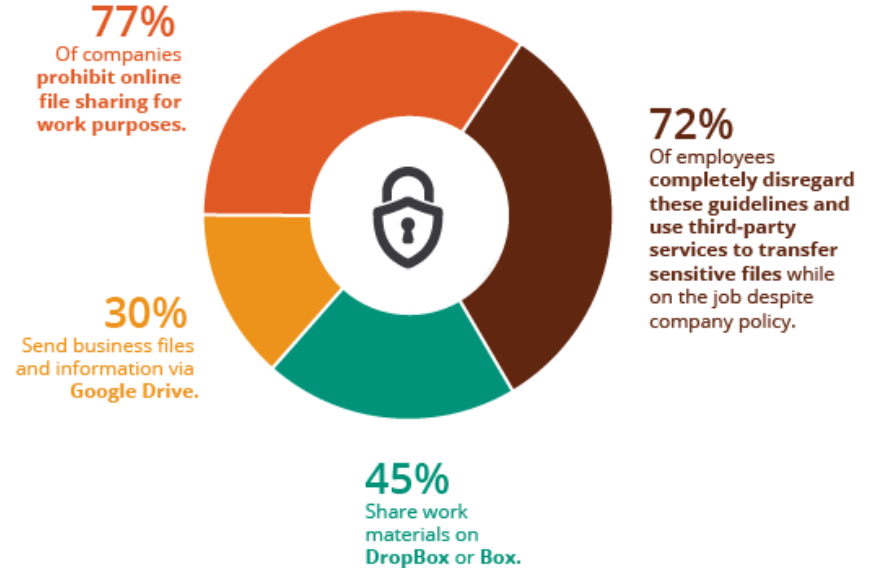
# Current Challenges

- Assure data security
- Maintain regulatory compliance
- Improve IT and business productivity
- Support continuous operations
- Provide tools to end-users that are easy to use



# Challenges – Data Security & Easy to Use Tools

- 72% of employees use **unsanctioned tools**—personal email, USB drives, and consumer-grade file-sharing tools—to share sensitive company information
- Tools aren't compliant with PCI, HIPAA or other regulations
- IT lacks control and visibility into data transfers



Sources:

<http://www.zdnet.com/article/bad-behavior-not-malware-puts-more-of-your-corporate-data-at-risk/>

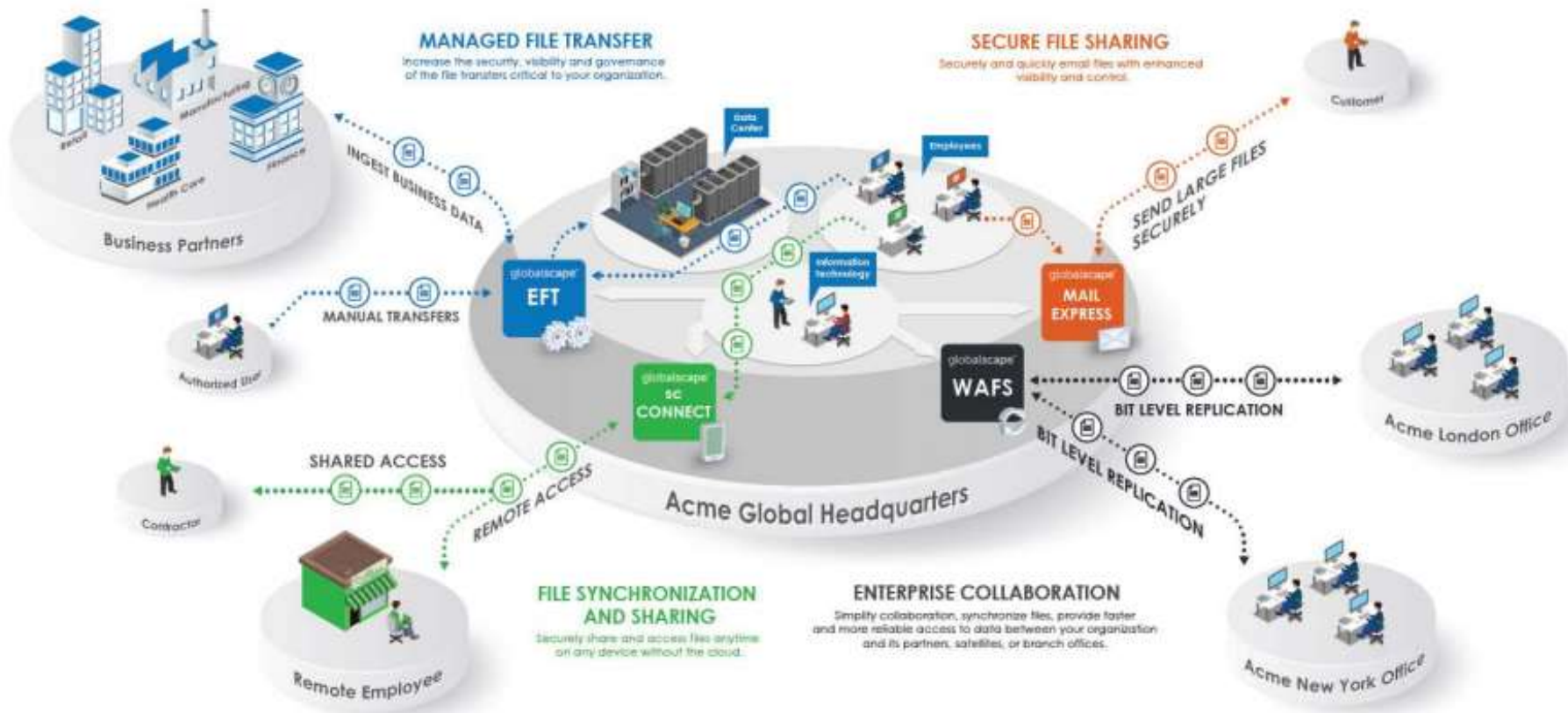
<http://www.workshare.com/company/news/press-releases/72-of-employees-stuck-with-unauthorized-file-sharing-services>

# 3 Ways to Elevate Your File Transfer Process

1. **Improve visibility** with real-time monitoring and active alerting of regulatory governance violations
2. **Automate workflows** to eliminate manual processes and human error
3. **Maximize availability** to assure uninterrupted access to mission-critical resources and applications.



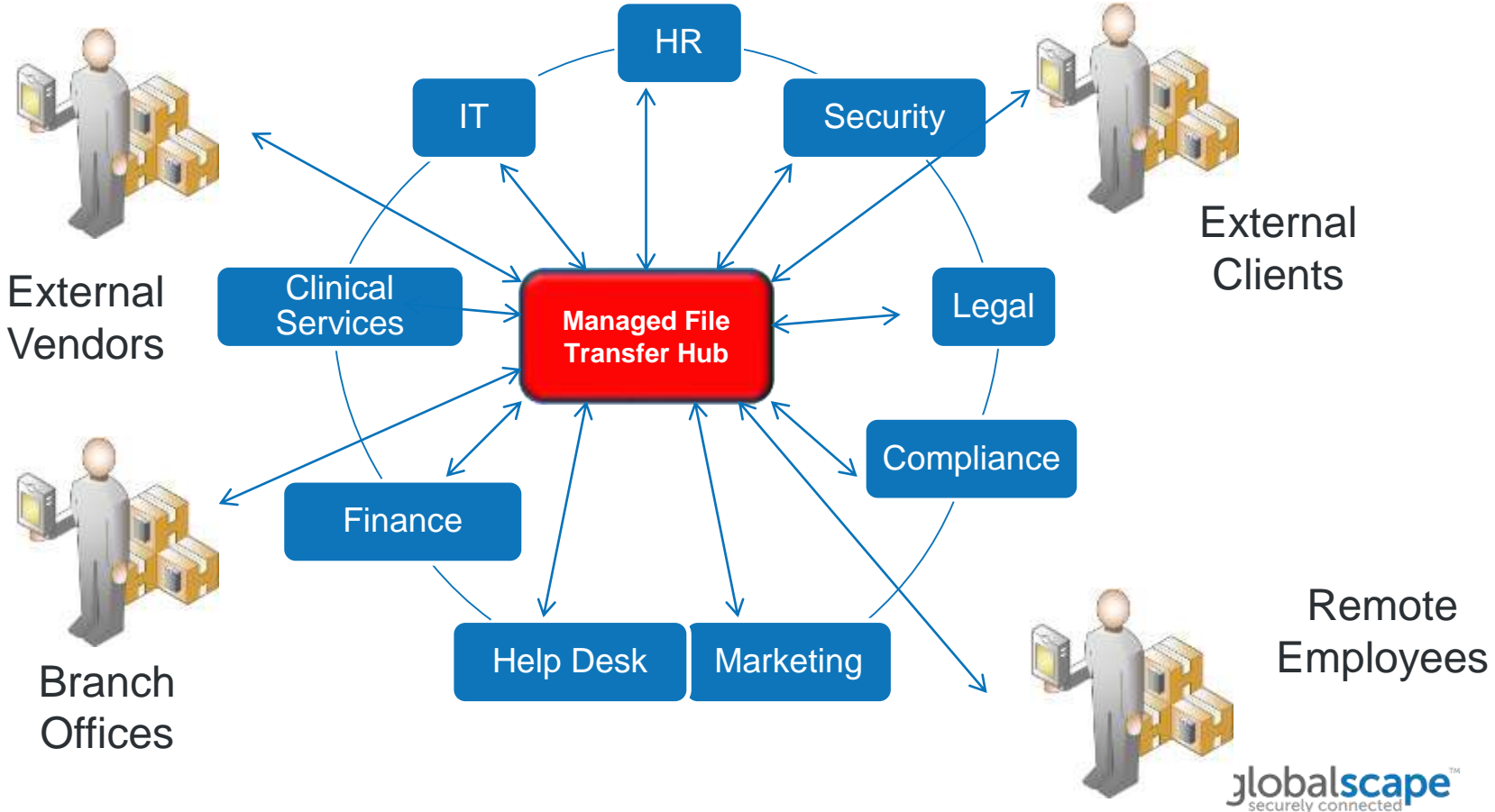
# Secure Information Exchange



# Customer Sample



# EFT Enterprise: A true MFT data hub solution







Any Questions?